



IPN BALLARAT & GREATER GEELONG

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STEPHEN LANE

AAPI, CPV, CPV(Bus), 63243



Industry Experience

I have 16 years experience as a fully qualified property valuer and in March 2016 I created IPN Ballarat, now in partnership with Adam Sanders IPN Greater Geelong commenced in May 2022. Having grown up in Melbourne and now living in Ballarat, I have a sound understanding of both regional and metropolitan markets. My goal is to provide sound property advice with a pragmatic approach to dealing with clients and stakeholders where I complete valuations on hospitality, commercial, medical and residential assets for a wide variety of purposes and clients. I have specific expertise as a hospitality property valuer, I undertake assignments as an expert witness and I am a Specialist Retail Valuer.

Areas of Expertise

- Hospitality valuations including Going Concern non-gaming hotels, motels, caravan parks and camp facilities
- Small format supermarkets
- Commercial office/retail, industrial and medical property valuations
- Prestige residential property valuations
- Rural lifestyle property valuations
- Rental Determinations and submissions for determining valuers
- Family Law valuations
- Asset valuations for financial reporting
- Expert witness reports for Supreme Court and County Court of Victoria
- Sub-divisional land and unit development valuations

Formal Qualifications

- Associate Member of the Australian Property Institute, AAPI
- Certified Practising Valuer (CPV)
- Certified Practising Valuer (Business), CPV (Bus)
- Specialist Retail Valuer under the Retail Leases Act 2003
- Bachelor of Business (Property), RMIT
- Graduate Certificate in Property, UNISA
- Giving Expert Evidence – Australian Property Institute