

We listen. We deliver.



Why Adroit?

Adroit is more than our business name – it's who we are: skilful, adept, friendly, responsive and resourceful.

We provide the best insurance outcomes for you, getting the job done so that you can get on with what's important to you.

Our focus is squarely on you – getting to know you is at the heart of what we do. That's why we listen and we deliver.

"Anyone can be an insurance broker in the good times... it's when you have a problem where you sort out the good from the bad."

Jeremy Johnson | Sovereign Hill

SERVICING YOUR
INSURANCE
NEEDS
SINCE **1978**

KNOWING THE NEEDS
OF NEARLY
20,000
CLIENTS

OVER DEDICATED
100 BROKERS
AND
PROFESSIONALS

| How is Adroit different?

We know you're not interested in wading through complex and often confusing insurance speak – you're interested in sleeping peacefully at night.

That's why we're here to look after your insurance for you.

Should something go wrong, you can count on us to be out in front **championing your cause.**



24 HOUR
RESPONSIVE
TEAM

HELPING OVER
1000
CLIENTS 
GET BACK
TO
WORK

SPEAK TO A
REAL PERSON
— NOT A —
MACHINE 

"Adroit have developed a unique program for the Mitre 10 members and we now have a tailored insurance package to protect our business. In addition to this, their advice and service on claims has been excellent. "

Barry Fagg | Fagg's Mitre 10

The Adroit Broker Advantage

The Adroit Broker Advantage is more than just words – it's a mantra that ensures we build a strong, long-term relationship with you and provides you with expert advice and great outcomes.

What drives the Adroit Broker Advantage?

We call it our '5D' process:

Define your needs for a tailored approach

Delve to understand what will put your mind at ease

Discover the facts, identify the risks, threats & gaps for you

Deploy the best way forward

Develop a partnership over the long term

5D-●-●-●-●
PROCESS
GETS BIGGER SAVINGS

TAILORING THE
INSURANCE
NEEDS OF NEARLY
8000 CLIENTS

YOU GET
PERSONALISED
FACE
TO
FACE
SERVICE

Adroit expertise

Adroit understands the big picture, allowing us to drill down to the smallest details in order to give you the **best tailored solutions**.

We provide peace of mind and practical solutions for your specialised needs, including proven expertise in the following areas:

- Corporate and business
- Skilled and trades
- Agriculture
- Workers' compensation
- Professionals
- Retailers
- Personal
- Facilities and associations
- Financial services

"Adroit act as our advocate and expert ensuring we have an understanding of how to leverage our insurance to maximize our benefit. Their vast knowledge over all our policies constantly surprises us."

Lyn George | Austeng Geelong

— MANAGING —
THE SETTLEMENT OF
320
CLAIMS PER MONTH

PARTNERING
EXCLUSIVELY WITH OVER

10 ASSOCIATIONS
AND INDUSTRY GROUPS

SPEAK DIRECT
TO
YOUR BROKER


| Going the extra mile

"In my business there is an expectation that you are dealing with quality people. Adroit is no exception. **We get excellent personal service** and I cannot over emphasise the importance of dealing with a person face to face and getting great advice direct from the 'horses mouth' so to speak."

Jeff Sykes | Farmer

"We have dealt with Adroit for over 10 years now and it is a massive relief to know there is a claims department that is so active and will go the extra mile for us. **Adroit provides advice** on the cover. It is not just about price. Their advice is structured, as they go to the market and highlight the devil in the detail."

Peter Rankin | Davidsons

"We are in the hotel business and not all brokers get what we are about. It is not about 'ticking the boxes'. Adroit are attentive, competitive, local to me and they **get the job done in a competent, efficient way**. They have fulfilled my expectations and I wouldn't have it any other way!"

John Finning | Craig's Royal Hotel

HELPING OVER
3500
SKILLED  AND
TRADIES

ADVISING OVER
2000
PROFESSIONALS
& CONSULTANTS

PROTECTING
THE NEEDS OF OVER
1000  FARMERS

Adroit in the Community

We are proud of our local origins and strive to provide support and security to the communities in which we live and work. **We endeavour to make a difference** by giving willingly of ourselves, our time and our resources in chosen community projects and initiatives.

OVER
\$1 MILLION
 **RAISED FOR**
LOCAL COMMUNITIES

CONTRIBUTING OVER
\$100,000
— EACH YEAR IN —
LOCAL SPONSORSHIP

MAKING AN ACTIVE
— DIFFERENCE IN —

9 COMMUNITIES



Adroit locations and contacts

Engage with us online

 www.adroitig.com.au

 @adroitinsurance

 Adroit Insurance Group

Meet in person

We provide expert, personalised face-to-face service at the following locations:

Geelong

231 Moorabool Street,
Geelong 3220

P. +613 5221 6644

Branch Manager: Andrew Gribble
Operations Manager: Sarah Ford

Maryborough

200 High Street,
Maryborough 3465

P. +613 5461 2521

Branch Manager: Leanne Fankhauser

Albury/Wodonga

459 Kiewa Street,
Albury 2640

P. +612 6021 0200

Branch Manager: Michael Salter

Torquay

Shop 4/8 Gilbert Street,
Torquay 3228

P. +613 5264 8173

Branch Manager: Sean Mackay

Traralgon

Suite 5, 55-59 Grey Street,
Traralgon 3844

P. +613 5174 5750

Branch Manager: Justin Schembri

Ballarat

18 Doveton Street North,
Ballarat, 3350

P. +613 5331 8317

Branch Manager: Damon Edwards

Bendigo

419 Hargreaves Street,
Bendigo 3550

P. +613 5442 1900

Branch Manager: Noel Whitfield

Adroit Financial Services

Level 8/310 King Street,
Melbourne, VIC 3000

P. +613 9602 1609

Branch Manager: Ashley Dowie

Doncaster

Level 1/666 Doncaster Road,
Doncaster VIC 3108

P. +613 9896 3333

Branch Manager: Amanda Connolly

Adroit Workers Compensation (ReWork)

Level 8/310 King Street,
Melbourne, VIC 3000

P. +613 9602 1609

Branch Manager: Joe Bisognano

